

FERRARI MARKET LETTER ASKING PRICE INDEX

	Now 4315	6 Months Ago 4302	Change from 4315	1 Yr Ago 4215	Change from 4315	2 Yrs Ago 4115	Change from 4315	3 Yrs Ago 4015	Change5 from 4315
250 PF CPE	635,021	628,615	1.02%	598,792	6.05%	739,872	-14.17%	552,557	14.92%
250 GTE	416,068	410,676	1.31%	362,493	14.78%	412,086	0.97%	378,222	10.01%
250 GTL	1,755,683	1,768,801	-0.74%	1,828,648	-3.99%	2,235,195	-21.45%	2,155,513	-18.55%
330 GT 2+2	269,093	276,576	-2.71%	277,813	-3.14%	342,714	-21.48%	276,437	-2.66%
275 GTB	2,355,953	2,421,815	-2.72%	2,197,851	7.19%	2,369,412	-0.57%	1,916,399	22.94%
330 GTC	654,676	668,352	-2.05%	680,241	-3.76%	795,243	-17.68%	777,204	-15.77%
275 GTB/4	2,910,391	3,004,208	-3.12%	3,201,050	-9.08%	3,132,308	-7.08%	3,074,302	-5.33%
365 GT 2+2	263,229	244,590	7.62%	277,054	-4.99%	306,850	-14.22%	213,364	23.37%
365 GTB/4	682,816	738,406	-7.53%	777,661	-12.20%	846,335	-19.32%	713,024	-4.24%
365 GTS/4	2,145,023	2,220,741	-3.41%	2,469,617	-13.14%	2,937,823	-26.99%	2,106,052	1.85%
365 GTC/4	271,177	289,552	-6.35%	308,517	-12.10%	366,057	-25.92%	307,716	-11.87%
365 GT4 2+2	73,968	81,818	-9.59%	78,875	-6.22%	48,184	53.51%	37,474	97.38%
365 GT4/BB	533,019	558,617	-4.58%	396,692	34.37%	457,588	16.48%	369,500	44.25%
400 GT & A	32,519	33,792	-3.77%	38,496	-15.53%	33,062	-1.64%	31,198	4.23%
512 BB	293,571	329,609	-10.93%	344,191	-14.71%	376,594	-22.05%	358,449	-18.10%
400i GT & A	36,423	39,717	-8.29%	41,498	-12.23%	42,023	-13.33%	35,100	3.77%
512 BBi	266,875	309,974	-13.90%	323,598	-17.53%	365,109	-26.91%	315,363	-15.38%
TR 85-87	119,353	137,641	-13.29%	142,106	-16.01%	140,004	-14.75%	92,813	28.60%
TR 88-91	129,817	131,405	-1.21%	135,363	-4.10%	152,521	-14.89%	76,788	69.06%
412 GT & A	42,813	44,765	-4.36%	44,534	-3.86%	38,782	10.39%	36,586	17.02%
512 TR	218,205	239,356	-8.84%	232,476	-6.14%	224,566	-2.83%	112,230	94.43%
456 GT	48,643	48,568	0.15%	48,468	0.36%	46,826	3.88%	44,505	9.30%
F512 M	422,219	423,630	-0.33%	464,275	-9.06%	498,974	-15.38%	133,248	216.87%
F50	2,085,035	2,004,998	3.99%	1,897,722	9.87%	1,786,317	16.72%	1,616,691	28.97%
550M	136,591	136,427	0.12%	144,194	-5.27%	96,349	41.77%	79,438	71.95%
550 BARCETTA	370,279	397,959	-6.96%	428,029	-13.49%	459,326	-19.39%	197,777	87.22%
456M GT & A	57,804	55,893	3.42%	54,737	5.60%	53,664	7.71%	54,787	5.51%
575M MARANELLO	128,645	126,961	1.33%	125,840	2.23%	108,787	18.25%	100,188	28.40%
ENZO	2,507,263	2,291,606	9.41%	2,128,614	17.79%	1,788,626	40.18%	1,687,625	48.57%
612 SCAGLIETTI	106,050	122,539	-13.46%	128,202	-17.28%	123,154	-13.89%	120,139	-11.73%
SUPERAMERICA	419,195	465,961	-10.04%	461,858	-9.24%	443,440	-5.47%	211,700	98.01%
599 GTB FIORANO	180,699	189,434	-4.61%	193,735	-6.73%	197,020	-8.28%	183,024	-1.27%
FF	172,699	192,016	-10.06%	213,901	-19.26%	231,880	-25.52%	248,611	-30.53%
246 GT	297,761	301,852	-1.36%	304,119	-2.09%	355,555	-16.25%	361,377	-17.60%
246 GTS	322,775	343,226	-5.96%	363,661	-11.24%	392,253	-17.71%	404,834	-20.27%
308 GT4	53,497	47,194	13.36%	42,868	24.79%	37,830	41.41%	25,914	106.44%
308 GTB FG	197,570	197,659	-0.05%	213,465	-7.45%	240,403	-17.82%	123,756	59.64%
308 GTB	75,777	119,683	-36.69%	84,144	-9.94%	70,839	6.97%	45,841	65.30%
308 GTS	59,964	65,093	-7.88%	66,488	-9.81%	58,868	1.86%	38,274	56.67%
308 GTSi	63,738	66,717	-4.47%	67,697	-5.85%	62,571	1.87%	37,215	71.27%
MONDIAL 8	24,670	23,463	5.14%	22,167	11.29%	21,401	15.27%	19,127	28.98%
308 GTB QV	74,727	74,652	0.10%	74,067	0.89%	59,714	25.14%	39,028	91.47%
308 GTS QV	67,009	65,679	2.03%	62,567	7.10%	68,489	-2.16%	51,346	30.50%
MON QV CPE	31,707	31,625	0.26%	30,317	4.58%	27,199	16.57%	25,526	24.21%
MON QV CAB	33,203	30,322	9.50%	32,238	2.99%	31,900	4.08%	29,849	11.24%
288 GTO	2,246,945	2,270,356	-1.03%	2,259,644	-0.56%	2,375,792	-5.42%	1,653,162	35.92%
328 GTB	86,213	81,582	5.68%	78,588	9.70%	77,219	11.65%	42,332	103.66%
328 GTS	90,766	87,106	4.20%	89,061	1.91%	78,086	16.24%	57,979	56.55%
3.2 MON CPE	34,255	33,483	2.31%	32,365	5.84%	31,453	8.91%	29,333	16.78%
3.2 MON CAB	32,913	33,900	-2.91%	37,568	-12.39%	34,739	-5.26%	31,852	3.33%
F40	1,204,529	1,295,761	-7.04%	1,428,333	-15.67%	1,529,460	-21.24%	1,299,080	-7.28%
MON T CPE	36,407	37,858	-3.83%	39,264	-7.28%	38,991	-6.63%	32,538	11.89%
MON T CAB	39,627	39,859	-0.58%	43,214	-8.30%	44,763	-11.47%	36,485	8.61%
348 TB	52,212	51,561	1.26%	51,313	1.75%	49,032	6.49%	43,908	18.91%
348 TS	53,039	52,234	1.54%	52,007	1.98%	46,952	12.96%	43,845	20.97%
348 SPIDER	59,382	53,078	11.88%	50,602	17.35%	48,425	22.63%	45,343	30.96%
355 BERLINETTA	65,884	64,017	2.92%	62,613	5.22%	62,401	5.58%	54,213	21.53%
355 GTS	72,950	71,558	1.95%	69,049	5.65%	64,000	13.98%	60,811	19.96%
355 SPIDER	76,409	72,015	6.10%	68,414	11.69%	66,722	14.52%	66,241	15.35%
360 MODENA	71,549	72,413	-1.19%	76,346	-6.28%	77,676	-7.89%	73,964	-3.27%
360 SPIDER	89,151	90,950	-1.98%	96,352	-7.47%	101,258	-11.96%	96,055	-7.19%
CHALLENGE STRADALE	202,901	201,794	0.55%	209,244	-3.03%	169,163	19.94%	136,091	49.09%
F430	129,631	125,100	3.62%	121,919	6.33%	120,981	7.15%	120,350	7.71%
F430 SPIDER	143,629	138,608	3.62%	138,185	3.94%	138,355	3.81%	138,777	3.50%
F430 SCUDERIA	210,221	207,634	1.25%	209,051	0.56%	185,227	13.49%	173,683	21.04%
SCUDERIA SPIDER 16M	327,985	321,433	2.04%	314,430	4.31%	226,489	44.81%	227,829	43.96%
CALIFORNIA	127,310	129,287	-1.53%	138,180	-7.87%	157,790	-19.32%	171,308	-25.68%
458 ITALIA	190,490	196,442	-3.03%	206,309	-7.67%	224,118	-15.00%	231,421	-17.69%
458 SPIDER	219,804	231,630	-5.11%	247,993	-11.37%	280,490	-21.64%	297,588	-26.14%