

FERRARI MARKET LETTER ASKING PRICE INDEX

	Now 4518	6 Months Ago 4505	Change from 4518	1 Yr Ago 4418	Change from 4518	2 Yrs Ago 4318	Change from 4518	3 Yrs Ago 4218	Change from 4518
250 PF CPE	565,130	569,042	-0.69%	604,869	-6.57%	629,613	-10.24%	598,494	-5.57%
250 GTE	389,924	379,474	2.75%	421,736	-7.54%	419,482	-7.05%	376,572	3.55%
250 GTL	1,598,783	1,558,002	2.62%	1,527,093	4.69%	1,724,178	-7.27%	1,815,555	-11.94%
330 GT 2+2	255,453	250,964	1.79%	253,042	0.95%	266,215	-4.04%	277,679	-8.00%
275 GTB	2,048,446	2,029,142	0.95%	2,211,186	-7.36%	2,353,644	-12.97%	2,241,885	-8.63%
330 GTC	554,141	528,777	4.80%	580,003	-4.46%	623,836	-11.17%	673,353	-17.70%
275 GTB/4	2,966,548	2,799,257	5.98%	2,778,523	6.77%	2,881,627	2.95%	3,184,738	-6.85%
365 GT 2+2	213,361	227,461	-6.20%	241,273	-11.57%	261,716	-18.48%	273,454	-21.98%
365 GTB/4	670,589	664,515	0.91%	682,743	-1.78%	682,039	-1.68%	764,346	-12.27%
365 GTS/4	2,262,011	2,298,053	-1.57%	2,257,748	0.19%	2,153,714	5.03%	2,472,853	-8.53%
365 GTC/4	224,992	219,649	2.43%	225,141	-0.07%	258,688	-13.03%	303,501	-25.87%
365 GT4 2+2	93,875	77,128	21.71%	85,821	9.38%	74,513	25.98%	83,308	12.68%
365 GT4/BB	347,789	409,016	-14.97%	450,778	-22.85%	505,241	-31.16%	413,485	-15.89%
400 GT & A	38,064	37,223	2.26%	33,722	12.88%	32,663	16.54%	38,550	-1.26%
512 BB	260,939	270,956	-3.70%	330,925	-21.15%	296,829	-12.09%	338,272	-22.86%
400i GT & A	49,080	51,794	-5.24%	39,183	25.26%	37,012	32.61%	41,885	17.18%
512 BBi	259,218	269,758	-3.91%	231,919	11.77%	256,892	0.91%	322,617	-19.65%
TR 85-87	145,259	98,544	47.41%	114,304	27.08%	113,915	27.52%	137,211	5.87%
TR 88-91	124,106	122,865	1.01%	122,754	1.10%	126,987	-2.27%	133,411	-6.97%
412 GT & A	59,878	59,284	1.00%	46,913	27.64%	43,497	37.66%	44,849	33.51%
512 TR	192,447	196,514	-2.07%	175,312	9.77%	213,866	-10.02%	238,248	-19.22%
456 GT	48,400	46,977	3.03%	49,325	-1.88%	48,920	-1.06%	48,310	0.19%
F512 M	328,542	398,997	-17.66%	420,507	-21.87%	421,640	-22.08%	460,967	-28.73%
F50	2,314,454	2,200,207	5.19%	2,081,636	11.18%	2,087,469	10.87%	1,921,375	20.46%
550M	105,884	109,552	-3.35%	115,677	-8.47%	133,433	-20.65%	142,056	-25.46%
550 BARCETTA	309,514	325,908	-5.03%	367,467	-15.77%	374,965	-17.46%	425,656	-27.29%
456M GT & A	59,377	57,902	2.55%	56,465	5.16%	57,382	3.48%	54,634	8.68%
575M MARANELLO	125,914	128,322	-1.88%	128,531	-2.04%	127,921	-1.57%	125,973	-0.05%
ENZO	2,693,786	2,652,878	1.54%	2,498,625	7.81%	2,515,395	7.09%	2,129,286	26.51%
612 SCAGLIETTI	160,068	138,511	15.56%	111,999	42.92%	104,004	53.91%	128,254	24.81%
SUPERAMERICA	614,698	416,260	47.67%	423,589	45.12%	419,873	46.40%	476,513	29.00%
599 GTB FIORANO	181,708	182,854	-0.63%	179,253	1.37%	179,826	1.05%	193,129	-5.91%
FF	141,088	150,582	-6.30%	160,892	-12.31%	171,920	-17.93%	209,112	-32.53%
F12berlinetta	224,616	234,142	-4.07%	242,004	-7.19%	271,176	-17.17%	324,695	-30.82%
246 GT	308,478	321,212	-3.96%	308,192	0.09%	299,653	2.95%	304,654	1.26%
246 GTS	410,233	371,439	10.44%	335,825	22.16%	322,065	27.38%	362,128	13.28%
308 GT4	49,795	50,224	-0.85%	54,022	-7.82%	53,641	-7.17%	43,159	15.38%
308 GTB FG	173,626	176,157	-1.44%	180,935	-4.04%	195,555	-11.21%	211,765	-18.01%
308 GTB	60,963	61,073	-0.18%	70,238	-13.21%	81,872	-25.54%	89,842	-32.14%
308 GTS	63,624	61,744	3.04%	65,276	-2.53%	59,480	6.97%	67,226	-5.36%
308 GTSi	59,947	59,660	0.48%	53,631	11.78%	62,943	-4.76%	67,344	-10.98%
308 GTB QV	67,913	67,494	0.62%	77,175	-12.00%	72,976	-6.94%	74,527	-8.87%
308 GTS QV	75,758	77,164	-1.82%	71,415	6.08%	66,990	13.09%	61,422	23.34%
MON QV CAB	32,344	31,302	3.33%	30,944	4.52%	33,086	-2.24%	31,666	2.14%
288 GTO	2,167,498	2,216,548	-2.21%	2,407,079	-9.95%	2,247,571	-3.56%	2,221,097	-2.41%
328 GTB	92,216	92,230	-0.02%	99,530	-7.35%	87,927	4.88%	77,845	18.46%
328 GTS	91,574	92,756	-1.27%	91,430	0.16%	90,327	1.38%	86,423	5.96%
3.2 MON CPE	36,266	35,759	1.42%	34,776	4.28%	34,264	5.84%	32,515	11.54%
3.2 MON CAB	39,540	39,747	-0.52%	32,907	20.16%	33,065	19.58%	37,542	5.32%
F40	1,386,458	1,353,763	2.42%	1,268,688	9.28%	1,210,685	14.52%	1,427,658	-2.89%
MON T CPE	40,536	40,107	1.07%	38,846	4.35%	36,417	11.31%	39,391	2.91%
MON T CAB	46,519	45,426	2.41%	44,337	4.92%	41,131	13.10%	43,121	7.88%
348 TB	60,044	55,352	8.48%	53,563	12.10%	52,011	15.44%	52,053	15.35%
348 TS	60,764	58,428	4.00%	55,104	10.27%	53,102	14.43%	52,327	16.12%
348 SPIDER	68,050	64,891	4.87%	59,995	13.43%	60,457	12.56%	51,358	32.50%
355 BERLINETTA	71,142	72,287	-1.58%	68,900	3.25%	66,842	6.43%	62,516	13.80%
355 GTS	74,393	74,068	0.44%	72,890	2.06%	72,590	2.48%	69,880	6.46%
355 SPIDER	77,987	76,638	1.76%	74,936	4.07%	76,391	2.09%	68,406	14.01%
360 MODENA	60,681	64,243	-5.54%	68,915	-11.95%	71,229	-14.81%	76,062	-20.22%
360 SPIDER	80,089	83,620	-4.22%	86,422	-7.33%	88,775	-9.78%	95,460	-16.10%
CHALLENGE STRADALE	180,931	192,929	-6.22%	197,750	-8.51%	202,781	-10.78%	210,480	-14.04%
F430	140,550	140,084	0.33%	131,341	7.01%	129,214	8.77%	122,700	14.55%
F430 SPIDER	160,537	155,656	3.14%	146,481	9.60%	145,138	10.61%	137,879	16.43%
F430 SCUDERIA	192,734	199,610	-3.44%	198,956	-3.13%	209,613	-8.05%	211,291	-8.78%
SCUDERIA SPIDER 16M	301,674	290,322	3.91%	310,810	-2.94%	320,054	-5.74%	305,132	-1.13%
CALIFORNIA	100,026	105,623	-5.30%	110,134	-9.18%	126,667	-21.03%	136,268	-26.60%
458 ITALIA	166,092	170,426	-2.54%	176,104	-5.69%	190,550	-12.84%	205,575	-19.21%
458 SPIDER	192,361	200,341	-3.98%	205,099	-6.21%	218,921	-12.13%	244,970	-21.48%
CALIFORNIA T	149,645	159,431	-6.14%	170,231	-12.09%	191,952	-22.04%	214,570	-30.26%